

Accommodation: The recommended hotel is the Gainsborough House Hotel, Bewdley Hill, Kidderminster, DY11 6BS. It is close to the event venue and offers a special Amada rate of £60 B&B. T: 01562 820041, quoting 8955



Members of the job shop community get together at Job Shop '08



Association of Laser Users

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Laser Job Shop '09 Surviving the recession

Presentations, forum discussion and tour

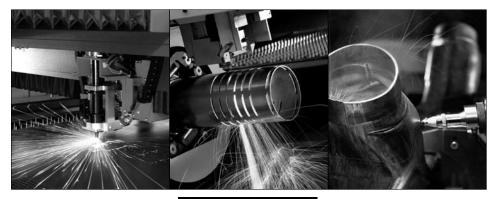
The annual business meeting dealing with topical subjects in the laser sub-contract sector

NEW!

Non-AILU member job shops welcome to attend

An opportunity to learn, to network and to discuss the major issues of the day

Wednesday 28 October 2009 Amada, Kidderminster





LASER Job Shop '09

28 October 2009

Programme

09:30 - 10:00 Registration and refreshments

10:00 - 11:10 Introduction to the day

Dave Connaway Chair of the AILU Job Shop Group

Session 1

Costs of the recession

John Houseman Confederation of British Metalforming

Metals recycling in the UK

Ken Mackenzie British Metal Recycling Association

Supply Chain (SC)21: transforming the aerospace and defence industry

Cliff Johnson Manufacturing Advisory Service

11:10 – 11:40 Refreshment break

11:40 – 12:40 **Session 2**

THE RECESSION: what laser job shops have done, what they're doing and what they're going to do to survive and grow

An open forum discussion

led by Martin Cook (Cutting Technologies) and John Powell (Laser Expertise)

Discussion themes could include: getting/maintaining credit; credit insurance; cost reduction; price calculation & margin improvement; process improvement; cutting wages/hours; keeping customers; new markets; effective marketing; realistic pricing

12:40 - 13:25 Lunch break

13:25 - 14:40 **Session 3**

Job Shop AGM

Dave Connaway

Chair of the AILU Job Shop Group

New products and services

Short (5 minute) presentations

Process integration: maximising profits

Gary Belfort Amada

14:40 - 15:40 **TOUR**

Amada Technical Centre

15:40 Departure

AGM Agenda

- 1. Chairman's report
- 2. Reports on specific activities:
 - 2.1 Surveys
 - 2.2 Training
 - 2.3 Certificates
 - 2.4 Membership
- 3. Election of the new committee
- 4. AOB



LASER Job Shop '09

28 October 2009

Registration

N.B. If you've previously attended an AILU meeting and your contact details haven't changed since, you can simply phone/email the office with your name.

Otherwise, please complete and return the form below by post or fax

TITLE	FIRST NAME	SURNAME
Position:		
Organisat	ion:	
Address:		
Post Code):	
Tel:	Fax:	
E-mail:		
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	ember rate £45.00 + \cdot ending as an employee of	hments VAT (= £52.87) of a current AILU member company)
*Join AILI	•	£65.00 + VAT (= 74.75) brkshop and a £20 +VAT discount will be given on
□ 30% d	iscount for applicati	ons received before 30 September
Payment o	ptions:	
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•	nature:	cancel the meeting at short notice and accents no responsible

AILU reserves the right to alter the programme or cancel the meeting at short notice and accept for the views expressed by the speakers or delegates